RATE YOUR COMMUNICATION SKILLS*



A Self-Appraisal

Use the following rating scale to rate your communication attitudes/behaviors:

1-rarely 2-occasionally 3-somewhat frequently 4-frequently 5-regularly or usually
1. I understand that my frame of reference is not necessarily that of the receiver of my message.
2. I recognize that the receiver may interpret a message differently because of his/her attitudes, values, experience, needs, etc.
3. I recognize that the meaning of a message is in the receiver not in the message.
4. I accept responsibility for a message of mine that is misinterpreted by the receiver.
5. When listening to someone else, I try to "tune in" for feelings as well as facts.
6. I recognize when I am communicating a fact, an assumption, or a value judgment.
7. I pay attention to the body language of those communicating to me.
8. I use full eye contact when communicating with others.
9. I recognize my status as a supervisor/manager may inhibit communication with me.
Any questions you rated 3 or lower you might want to review again and see how you can improve in this area.
*This is an excerpt from Patrick's upcoming book and training program, "Communicating with IMPACT".

© 2011 Patrick Donadio, MBA, CSP, MCC is a Certified Speaking Professional (CSP) and Master Certified Coach (MCC). He specializes in Business Communications and Leadership Development. Since 1986, he has been working with leaders and their organizations to: increase profits, improve presentation/verbal communications, enhance their credibility, deepen relationships and boost performance — in less time. Want Patrick to speak for your next conference, seminar or retreat? Or hire him as your business communication coach to improve the delivery of your message, call 614-488-9164 or e-mail: Patrick at: Patrick@PatrickDonadio.com Visit http://www.PatrickDonadio.com for business tips.

